Premier Foods FY23/24 Half year results - Factsheet

"Full year expectations raised following strong half performance"



FINANCIAL HEADLINES

Revenue¹ £484m

+19.2%

+113bps vs prior year

£68m

+19.0%

13.9%

In line with prior year

£57m

+21.2%

£65m

lower than prior year

STRATEGIC PROGRESS













H1 UK Branded revenue growth



Investing in automation, efficiency and low energy



Revenue up 21%



International revenue growth



FUEL10K acquisition

KEY FINANCIALS & OUTLOOK

Sales & Trading profit - (£m)	FY23/24 H1	FY22/23 H1	Change vs prior year
	<u> </u>	cluding Knighton Foo	<u>ids</u>
Branded sales	416.5	359.6	15.8%
Non-branded sales	67.9	46.9	44.8%
Total headline sales	484.4	406.5	19.2%
Divisional contribution	101.6	83.5	21.7%
Group & corporate costs	(34.1)	(26.8)	(27.2%)
Trading profit	67.5	56.7	19.0%
FBITDA	79.4	68.5	15.9%

Cash flow (£m)	FY23/24 H1	FY22/23 H1
Trading profit	67.5	56.7
Depreciation	11.9	11.8
Other non-cash items	2.5	1.8
Capital expenditure	(13.8)	(6.3)
Working capital	(11.0)	(28.6)
Operating cash flow	57.1	35.4
Interest	(9.7)	(9.7)
Pension contributions	(20.0)	(20.7)
Free cash flow	27.4	5.0
Non-trading items	(2.8)	(2.7)
Proceeds from share issue	(2.8)	0.1
Financing fees	(0.5)	(0.7)
Taxation	(0.8)	(0.4)
Dividend (including pensions match)	(16.2)	(13.0)
Acquisition		(43.8)
Movement in cash	4.3	(55.5)

Net debt (£m)	
Net debt at 1 April 2023	274.3
Movement in cash	(4.3)
Movement in debt issuance costs	0.4
Movement in lease creditor	2.7
Net debt at 1 October 2022	273.1
LTM Adjusted EBITDA	193.2
Net debt / LTM Adjusted FBITDA	1.4x

Accounting pensions valuation (£m)	30 September 2023		1 April 2023			
	RHM	Premier Foods	Combined	RHM	Premier Foods	Combined
Assets	2,903.6	503.1	3,406.7	3,240.2	552.6	3,792.8
Liabilities	(2,077.2)	(671.5)	(2,748.7)	(2,291.9)	(735.4)	(3,027.3)
Surplus	826.4	(168.4)	658.0	948.3	(182.8)	765.5
Surplus net of tax (@25%)	619.8	(126.3)	493.5	711.2	(137.1)	574.1

Total sales	494.1	419.9	17.7%
Non-branded sales	77.6	60.3	28.7%
Branded sales	416.5	359.6	15.8%
H1 Statutory revenue (£m) (including Knighton Foods)	FY23/24 H1	FY22/23 H1	Change vs p

Q2 Headine rev (excluding Knig		FY23/24 H1	FY22/23 H1	Change vs prior year
Grocery	Branded sales	167.8	138.1	21.5%
	Non-branded sales	23.3	17.3	35.1%
	Total headline sales	191.1	155.4	23.0%
Sweet Treats	Branded sales	49.4	51.9	(4.7%)
	Non-branded sales	12.8	8.4	53.1%
	Total headline sales	62.2	60.3	3.2%
Group	Branded sales	217.2	190.0	14.3%
	Non-branded sales	36.1	25.7	40.7%
	Total headline sales	253.3	215.7	17.4%

Adjusted Earnings per share	FY23/24 H1	FY22/23 H1	Change vs prior year
Trading profit	67.5	56.7	19.0%
Less: net regular interest	(10.6)	(9.7)	8.5%
Adjusted Profit before tax	56.9	47.0	21.2%
Less: notional tax @ 19.0%	(14.2)	(8.9)	(59.6%)
Adjusted profit after tax	42.7	38.1	12.2%
Divided by: Average shares in issue (m)	862.5	860.3	0.3%
Adjusted earnings per share	5.0	4.4	12.0%

FY23/24 guidance	£m
Working capital	Outflow
Depreciation (includes software amortisation)	c.£25m
Capital expenditure	c.£35m
Restructuring	c.£20m
Interest - cash	c.£20m
Interest - P&L	c.£22m
Tax - cash	LSD £ms
Tax - notional P&L rate	25.0%
Pension deficit contributions	£33m
Pension administration costs	£6-8m
EV22/23 cash dividend (includes dividend match)	c £16m

- A strong first half of the year and good start to Quarter 3
- Second half will benefit from comprehensive programme of NPD, brand investment & instore
- Integration of FUEL10K already commenced
- Now expect full year Trading profit to be in the region of 10% higher than prior year
 Pensions full resolution expected within three years which will unlock future value